



A to Z Wineworks was started in 2002 by four friends, Oregon wine industry veterans, Deb Hatcher (*Eyrie*), Bill Hatcher (*Domaine Drouhin Oregon*), Sam Tannahill (*Archery Summit*) and Cheryl Francis (*Chehalem*). The two couples worked in the Hatcher's kitchen to build the original blend honored by *Food & Wine* magazine as the Best American Pinot Noir under \$20. Recognition for their A to Z wines with dependable quality and great value continued and production grew.

In 2006, the group welcomed another Oregon wine veteran, Michael Davies, as winemaker, and partnered with Gregg Popovich (*Coach of the San Antonio Spurs*) to buy REX HILL Vineyards and Winery (*established in 1982*). A to Z has worked with more than 100 vineyards across the state always offering assistance for sustainability certification. Today, A to Z has two viticulturists on staff and uses biodynamic principles to farm all owned or long-leased vineyards.

Diverse sourcing across the state mitigates regional weather difficulties and adds complexity and depth to the one wine of each variety that is blended in any vintage. Additionally, A to Z has more collective Oregon winemaking experience than any other winery, experience that can make a difference in difficult vintages.

A to Z remains true to the dual mission of offering *Aristocratic Wines at Democratic Prices*® blending one cuvée each vintage of Pinot Noir, Chardonnay and Pinot Gris that deliver the *Essence of Oregon*®. A commitment to excellence is matched by a belief in fair value and sustainability in business as well as farming and a drive to offer the highest quality for the best value. In June 2014, A to Z Wineworks became the only winery certified as a B Corporation in the world. The certification demonstrates A to Z Winework's deep commitment to transparency, accountability, and social, environment and economic improvement.

A to Z Oregon Pinot Noir has twice been named to *Wine Spectator's* Top 100 wines of the year; A to Z Oregon Pinot Gris is a perennial Best Buy; and A to Z Oregon Chardonnay is America's Best Selling Oregon Chardonnay.

